

## EOM/EOS Announcement for Huawei CloudLink Phone 7920 & CloudLink Phone 7960 & CloudLink Phone 7960KEM Product

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Dear Customers,

To help you better cope with challenges brought by market changes and technological innovations, Huawei hereby informs you of the milestones in the life cycle of CloudLink Phone 7920, CloudLink Phone 7960, CloudLink Phone 7960KEM product. Hopefully this information can give you a reference on making future network development plans.

Huawei product lifecycle milestones are defined as follows:

Milestone	Definition
EOM (new site)	End of Marketing of new site. The EOM (new site) is the date when Huawei officially stops accepting orders for new sites. After this day, products will no longer be sold to new sites.
EOM	End of Marketing. The EOM date is the date when the product stops accepting orders, including orders for new sites and capacity expansion. After that date, the product will no longer be sold.
EOS	End of Service & Support. It refers to the last date of the service. After the EOS date, Huawei does not provide any service for the product.

**Table 1 EOX product lifecycle milestone**

Product name	Milestone		
	EOM (new site)	EOM	EOS
CloudLink Phone 7920	NULL	2020-12-31	2022-12-31
CloudLink Phone 7960	NULL	2020-12-31	2022-12-31
CloudLink Phone 7960KEM	NULL	2020-12-31	2022-12-31

Huawei would like to advise that you move or upgrade your products to the newer release in order to continue and enjoy Huawei’s high level service. The following table lists the recommended replacement products.

**Table 2 Replacement product**

End of Life product	Replacement product
CloudLink Phone 7920	NULL
CloudLink Phone 7960	NULL
CloudLink Phone 7960KEM	NULL

Hopefully this announcement can help you plan your future networks. This measure will not affect the existing service relationship and quality. We are consistently dedicated to providing you with other excellent products and services. If you have any questions, please contact your Huawei account manager.

Huawei Technologies Co., Ltd.

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